



**AFFORDABLE EXCELLENCE**

RESERVATIONS 1-800-222-2244  
www.shiloinns.com

December 2, 2003

To Whom It May Concern:

EMSS installed guestroom infrared energy reducing technology in our Hotel in August 2001. We are continuing testing three different technology models. Each guestroom is monitored for energy consumption comparing HVAC energy usage in guestrooms with infrared technology to guestrooms without the EMSS infrared sensor technology.

Our hotel staff has again taken weekly energy reading since September 2003. The Test rooms have been 100% occupied since September 23, 2003. The guestroom HVAC energy saving for the EMSS systems vary from 46% - 50% weekly. As indicated in our previous letter Shilo Inn has not received a single guest complaint Concerning the HVAC infrared technology for room comfort or equipment appearance. EMSS technology reduces HVAC runtime 50% which we continue to project our Maintenance repair will also be reduced.

I recommend the EMSS technology for any hotel or motel guestroom usage.

  
Heinz J. Gellner  
General Manager