



SOUTHERN CALIFORNIA  
**EDISON**<sup>®</sup>

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June 30, 2004

Mr. Richard Halvorson  
Energy Management System Solutions  
3921 E. LaPalma Avenue, Ste B  
Anaheim, California 92807

RE: 2000 Standard Performance Contract (SPC) Program  
Contract #00L-0069 – Annual Savings Report 1 & 2 (ASR1&2)  
Embassy Suites – Brea

Dear Mr. Halvorson:

As requested, this letter confirms approval of the above referenced project and provides a breakdown of the energy savings and corresponding incentive. Review comments were provided to you in a letter dated June 25, 2004. Based upon the information submitted, the energy savings have been calculated as follows:

ASR 1: kWh:	323,809
ASR 2: kWh:	<u>603,699</u>
TOTAL:	987,508
2 YR AVG:	463,754

Accordingly, the incentive payment earned by the Project has been calculated as follows:

Incentive: 463,754 kWh x \$0.08	\$37,100.31
Incentive previous paid:	<u>\$25,461.70</u>
Balance due EMSS:	\$11,638.61

Please provide an invoice for payment. Upon payment of this final incentive installment, all obligations of SPC contract #00-0069 will have been completed.

Sincerely,

Marci Burgdorf  
Program Manager, Standard Performance Contract